



# Verspieren Accelerates Digital Transformation with Rubrik Security Cloud



## INDUSTRY

Financial Services

## PRODUCTS

- Enterprise Data Protection
- SaaS Data Protection

## CHALLENGES

- Legacy backup tool unable to provide protection across on-prem and SaaS environments
- Insurance industry undergoing transformation and subject to numerous regulations
- Emergence of Insurtechs shaking up the market

## RESULTS

- 120TB+ data protected by Rubrik Security Cloud
- 24x7x365 availability and protection of 1,200 M365 users
- Fully deployed across on-prem and SaaS in under 90 days
- Improved collaboration between IT Operations and Security

## PARTNER

Scascomp

“While we remain humble against the threat of cyber attacks, we can rest easy. Rubrik is our life insurance!”

**Pascal Wronski**  
CIO, Verspieren

As France's first independent insurance broker for businesses and individuals founded in 1880, Verspieren comprises 25 companies and 2,230 employees whose expertise covers all the specialties of insurance.

Currently, the insurance industry is in the throes of digital transformation. Customers are demanding new services faster, with stringent expectations around a smooth digital experience. To strengthen its leadership position in the evolving insurance industry, Verspieren is prioritizing providing customers with new digital services. With this digital transformation and increasing cyber risks, Verspieren is strengthening its data security posture and cyber resilience strategy, making data security Verspieren's number one priority.

## PROJECT CODE NAME: 'DATA SANCTUARY'

With over 12,000 customers, Verspieren manages 120TB+ of data and millions of sensitive customer files that need to be secured and protected against cyber threats, including its growing M365 SaaS environment.

"Today, ransomware is a systemic risk, and no one is immune," explains Pascal Wronski, CIO at Verspieren. "The priority shouldn't be to avoid or prevent a cyber attack. Three key issues need to be addressed in the event of an attack: how to guarantee reliable data; how to guarantee continuity of IT resources and services for customers; and, last but not least, how to get back to 100% operations as quickly as possible," says Wronski. "Rubrik checked all of those boxes."

Dubbed 'Project Data Sanctuary', Verspieren sought to identify a state-of-the-art cyber resilience solution capable of managing both cyber and operational risks, which is what led them to invest in Rubrik Security Cloud Enterprise Edition at the recommendation of partner Scascomp.

"Thanks to its simplicity, Rubrik simplified our day-to-day work while reinforcing our data security posture in the face of RSI requirements," says Armelle Guislain, IT Operations Director. "Rubrik has brought a notable shift in how we collaborate as well. Backups were previously the responsibility of IT Operations. Now, it has become a cross-functional IT and Security priority. A real collaboration has been established between our teams – this makes Verspieren more resilient against looming cyber threats."

"Project Data Sanctuary is a complete paradigm shift and a new cyber resilient approach to backup," adds Steve Hocque, Head of Security at Verspieren. "What sets Rubrik apart is its Zero Trust approach, using AI to detect potential threats and indicators of compromise. Rubrik is not just a backup solution; it's a cyber resilience solution."

## OUT WITH THE OLD, IN WITH THE NEW

After a thorough evaluation of multiple data security solutions and with the support of Scascomp and their proven skills with Rubrik APIs, Rubrik was selected and fully operational, protecting Verspieren's most important asset, its data, in less than 90 days. Rubrik Security Cloud is securing 120TB+ of data and 1,200+ M365 users with unified global SLA policies across SaaS and on-prem.

"Rubrik's Zero Trust design principles coupled with Scascomp's world-class support have enabled Verspieren to reduce the risk and impact of cyber attacks, and ensure an end-to-end chain of immutability, right through to legal archiving with a data recovery guarantee," comments Guislain.

"Even if there is no such thing as zero risk in cyber security, having Rubrik in our corner is reassuring. While we remain humble against the threat of cyber attacks, we can rest easy. Rubrik is our life insurance!" concludes Wronski.